Chamber Membership

KENT INVICTA
CHAMBER OF COMMERCE

British Chambers of Commerce
Accredited

About us

KENT INVICTA CHAMBER OF COMMERCE

Our Vision

To be recognised as Kent's leading business support organisation for international and domestic trade.
To be the voice of business across Kent & Medway by representing the needs and views at local, County & national levels. We will strive to provide an environment that is conducive to business growth and enterprise.

Our Mission

To enhance, protect and connect our membership.
To advocate on behalf of the business community across Kent & Medway, ensuring the voice of business is taken into account in all key decision making.

Our Values

Customer Orientated

We put our members at the heart of what we do and strive to exceed their expectations, acting professionally at all times to help support their business.

Quality and Value Driven

We will strive to consistently deliver excellence and continually seek to improve quality, whilst exploring opportunities to make our services more relevant, efficient and effective to businesses across Kent & Medway.

What we do

KENT INVICTA CHAMBER OF COMMERCE

Membership

Kent Invicta Chamber offers business membership packed with value from day one, with events, products and services to suit every size and type of business.

These benefits can be tailored to suit your business, with support from the Chamber team to help you get the most out of your membership with the only accredited Chamber in Kent & Medway.

General Representation

We give businesses across Kent & Medway a strong voice locally, regionally, nationally and internationally. Through local Economic Development Groups and partnerships like Kent & Medway Economic Partnership (KMEP), we influence decisions on behalf of business and help drive initiatives for growth.

Being part of the British Chambers of Commerce network, offers us national and global reach. Businesses are encouraged to help shape policy, through the Quarterly Economic Survey, used by UK Government and the Bank of England.

International Services

Kent Invicta Chamber offers expert support for international trade, including export certification, customs clearance, import/export advice, and Goods Movement References. They also provide ATA Carnets for temporary exports and access to a global business network to help businesses trade worldwide.

Local Skills Improvement Plan

The Local Skills Improvement Plan (LSIP) is a strategic initiative designed to address skill gaps and drive economic growth in Kent & Medway.

Led by the Kent Invicta Chamber, funded by UK Government and supported by Skills England, the Kent and Medway LSIP empowers regional employers to actively influence the skills development of their current and future workforce.

The Kent & Medway LSIP provides a comprehensive framework for addressing the region's unique skills challenges. By identifying critical gaps and setting clear priorities, the LSIP is paving the way for a more skilled and competitive workforce.

Business Support Programmes

Kent Invicta Chamber delivers a range of business support programmes tailored to local needs. These include programmes helping business owners and social enterprises develop growth strategies and build resilience. Each programme is locally backed and designed to drive sustainable success.

Overview of Memberships

KENT INVICTA CHAMBER OF COMMERCE

To cater to the diverse needs of our business community, we offer a range of tailored memberships. Each is designed to provide valuable resources, exclusive benefits, and opportunities for growth and engagement. Explore the options and find the perfect fit for your business:

Ignite

Ignite Plus

Enterprise

Corporate

Engage

Patron

For more information or to discuss which membership suits your business needs:

Phone: 01233 503838
Email: membership@kentinvictachamber.co.uk
Website: www.kentinvictachamber.co.uk

Ignite Membership

Price

£350+VAT

Who it's for: Self-employed, small and micro businesses seeking visibility, networking and early traction.

Case Study Insight:
"The Chamber has brought me so many connections over the years. It has to be one of my very best business investments".
Sheila Gwillam Winter, GW Associates Ltd

Members benefit from enhanced visibility and access to Kent's business ecosystem, which supports early-stage growth.

Business Listings

The Business Listing on the website gives members the opportunity to promote their business in their own words. Each listing includes company information, Google Maps, social media links, videos, photos, and contact details. Members can log in and update their listing as often as they like, including promotional offers and new content.

Member to Member Offers

You can receive and present exclusive offers and benefits to fellow Chamber Members by accessing the My Chamber section and then visiting the Member 2 Member Offer page.

Introduction Article in Thinking Business

Thinking Business is the bi-monthly business magazine for the Kent Invicta Chamber of Commerce business community. Produced on behalf of the Chamber by Benham Publishing, this 52 page business magazine features a combination of must-read news, regular features, and essential business information which will enhance, protect and connect you and your business.

As part of this package, you can have a 250 word informative piece along with website details.

Networking Events - Free and Discounted

With many events held online and across Kent, you're sure to find the right one for your business.

Signing up for Membership not only opens the door to a wealth of Chamber benefits but also includes FREE attendance to most of our events. It's a cost-effective way to stay connected, network, and grow your business. Explore Ignite Membership today and make the most of our thriving business community.

Online Blogs

Get your voice heard through a Chamber Blog. Members can submit Blogs via the My Chamber area of the website by going to the "Submit a blog article" section.

New Member Shout Out

Receive a shout-out across our LinkedIn channel (8,400 followers).

General Representation

Kent Invicta Chamber sits at the heart of local communities right across the County. It's through this grass roots approach that we are able to ensure the voice of business is taken into account in all key decision making that will have an impact on the local economy and business landscape.

We have set up local Economic Development Groups across the County, each being made up of a number of local Kent Invicta Chamber Members representative of the local community.

It is via these groups that we respond to local consultations and work with local authorities to ensure an environment that is conducive to business growth and enterprise.

Ignite Plus Membership

Price

£700+VAT

Who it's for: Growing businesses expanding operations and needing sector-specific support.

Members have scaled their operations and recovered from economic shocks like Brexit and COVID.

With **Ignite Plus**, you receive all the benefits of the Ignite package, plus additional sector-specific support, exclusive discounts, and enhanced networking opportunities.

AA Discount

AA Business Breakdown Cover helps keep your company vehicles on the road with minimal disruption. It covers cars, vans, trucks and fleets up to 3.5 tonnes, with tailored cover levels available. British Chambers of Commerce members can save up to 67% on UK business breakdown cover.

Legal, Tax, HR and H&S Advice

Members can access expert support via **Quest** for legal, tax, HR, and health & safety advice. Qualified professionals are available to help with compliance and complex business issues.

AXA Health

Kent Invicta Chamber of Commerce is pleased to introduce AXA Health for business healthcare cover.

Westfield Health

Support employee wellbeing with Westfield Health, offering Chamber members access to health plans, private medical cover, wellbeing resources and valuable employee benefits.

Chamber FX

In partnership with **Moneycorp**, Chamber FX helps members manage international currency and payments easily. With 45+ years' experience, Moneycorp offers competitive rates and tailored solutions to suit your business's risk and growth goals.

Fuel Card

Motia helps you track vehicles, fuel, costs, and opportunities in real time. Combining fuel payments, vehicle tracking, and connectivity, it gives total control, efficiency, and cost savings for businesses on the move.

Access to Sector Groups

Ignite Plus members can take part in sector-specific groups such as Kent Construction, Manufacturing, and Hospitality, offering industry insights, and development events. If your business qualifies, you can join these groups to connect and grow.

Import/Export Discount

As an authorised Chamber, we are able to provide certification services for all your needs: Certificate of Origin, Invoice Certification, Arab-British Certificate of Origin, UK EUR1 Movement Certificate and Discounted ATA Carnets.

Event Sponsorship

Sponsoring a Kent Invicta Chamber event boosts your profile, visibility, and business opportunities. Options include Virtual Business Networking, Business Talks, or Chamber Connections events, with multiple sponsorship levels available.

Ignite | Ignite Plus | Enterprise | Corporate | Engage | Patron

Enterprise Membership

Price

£1700+VAT

Who it's for: Start-ups and businesses that are ambitious to grow and need advice, guidance and strategic support from a dedicated, experienced Business Adviser.

Leadership ROI: One-to-One business advice to help you refine strategy, improve decision making, maximise opportunities and overcome challenges, contributing to resilience and sustainable growth.

Monthly account reviews with a dedicated Chamber contact ensure members maximise benefits, build connections, access expertise, and see measurable returns.

With **Enterprise**, you receive all the benefits of Ignite and Ignite Plus, a business diagnostic, several hours of One-to-One business advice, access to quarterly Enterprise Club workshops, expertise brokerage, and dedicated account management.

Member Expertise Brokerage

Our Account Management team know our membership well and can support you with introductions to relevant expertise to help you overcome challenges and make the most of opportunities, with many businesses offering member discounts.

One-to-One Business Advice

We will arrange for one of our highly qualified Business Advisers to undertake a review of your business and talk to you about your plans and any challenges you are facing. They will give advice on how to achieve your goals in the short and long term and will support you across the year to deliver these outcomes. Additional sessions can be booked on request at an agreed cost.

Enterprise Club

Each quarter you will have access to an exclusive event where we bring together fellow Enterprise Members to collectively address prevailing issues and challenges, with the support of subject experts.

Account Manager - Monthly Meeting

We will provide you with an Account Manager within the Chamber who will arrange regular meetings with you to ensure you are making the most of your member benefits and to keep you updated on new developments.

Ignite | Ignite Plus | Enterprise | Corporate | Engage | Patron

Corporate Membership

Price

£2500+VAT

Who it's for: Established organisations seeking economic insight, business intelligence, senior-level connections and growth opportunities.

Business Intelligence and Strategic Connections: Corporate membership is designed for larger organisations looking to stay informed, build influential relationships and identify new opportunities.

Corporate membership builds on the foundations of Ignite and Ignite Plus membership, with additional access to exclusive business intelligence, economic insight and senior networking opportunities.

Quarterly Economic Briefing

Receive exclusive quarterly economic briefings covering business trends, economic forecasts, policy developments and intelligence affecting businesses across Kent and the wider UK.

Annual House of Commons Lunch

Attend our exclusive Annual House of Commons lunch, providing opportunities to hear from influential speakers and connect with senior business and political stakeholders.

Data Access - MNAi Data

Gain access to comprehensive business intelligence data, providing valuable insight into UK companies, market sectors, business growth opportunities and supply chain connections.

Access to Attend Business Leaders Dinner

Receive invitations to exclusive Business Leaders' Dinners, bringing together senior decision-makers from across Kent in a confidential and informal environment.

Designated Account Manager

You will have a designated Account Manager within the Chamber, providing a dedicated point of contact to help you make the most of your membership and keep you updated on relevant developments.

Knowledge Share Business Bites Events

Position your organisation as a thought leader by sharing expertise, industry insight and best practice through the Business Bites events. These sessions provide a valuable opportunity to educate and engage with the business community.

Chamber Profile Support

Part of your membership package is to publish promotional content about your business.

We recognise that many business professionals may not have the time or expertise to create this content. As part of your membership, we can provide marketing support to:

- Write your business listing for the website
- Craft the wording to support your Member to Member offer
- Interview you to support the writing of your Thinking Business article

Adframe in the Ashford Office

Promote your organisation through a dedicated Adframe at Kent Invicta Chamber headquarters, increasing visibility among members, visitors and event attendees.

Engage Membership

Price

£2500+VAT

Who it's for: Public sector organisations and utilities that want to engage with the business community and strengthen relationships across Kent & Medway.

Engage is designed for organisations that play an active role in supporting local economic growth, providing greater opportunities to connect with businesses, raise organisational awareness and strengthen local engagement.

Monthly Membership Data

Receive monthly membership data to support stakeholder engagement, newsletter activity, consultation exercises and partnership development across Kent & Medway.

Social Media Support for News Stories

Benefit from Chamber support in sharing organisational news, initiatives and achievements through our social media channels, helping to extend your reach and visibility.

Adframe in the Ashford Office

Promote your organisation through a dedicated Adframe at Kent Invicta Chamber headquarters, increasing visibility among members, visitors and event attendees.

Thinking Business Article

Raise your organisation's profile through editorial coverage in Thinking Business magazine, helping you showcase expertise, projects and thought leadership to the wider business community. The Engage package includes two editorial opportunities each year.

Business Community Engagement

Combine your communications activity with direct access to Chamber members, increased brand visibility and participation in Kent's largest accredited business network. This helps strengthen relationships with local businesses and key stakeholders across the county.

Ignite | Ignite Plus | Enterprise | Corporate | Engage | Patron

Patron Membership

Price

Price on Application

Who it's for: Sector-leading organisations investing in regional impact and policy influence.

Prestige & Influence: Patrons are limited to 13, with sector exclusivity and direct access to Chamber leadership and government stakeholders.

First access to commercial opportunities and sponsorships, enhancing brand authority and market reach.

As a **Patron**, you receive all the benefits of standard Chamber membership, plus an extensive range of exclusive benefits, sector recognition, and strategic influence.

About the Patron Scheme

The Patron Scheme was launched in 2017.

The primary aim is to build a strategic and mutually beneficial partnership between us.

Engagement at this level gives you the chance to build valuable connections with businesses, the media and political leaders in Kent.

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Exclusive Patron Opportunities

Patronage is limited to just thirteen businesses/organisations and sector exclusivity applies.

- Enhance your brand awareness and credibility in the local business marketplace
- Be seen to support and champion the Kent business community – philanthropy delivery
- Meet business owners by attending high profile and strategic networking events
- Build mutually beneficial relationships with other Patrons
- Be recognised by the wider business community as the Patron representing your sector
- Voice opinion and influence policy on a local and national level

Six key benefit areas for Patrons

Patrons receive all the benefits of a standard Chamber membership plus an extensive range of exclusive benefits and opportunities.

1. Status and recognition
2. Marketing communications and brand placement
3. Strategic networking and building relationships
4. Social Value Act delivery
5. Voice at local level
6. Bespoke activity

Status & Recognition

You will be one of only 13 appointed Patrons, a position to be celebrated with pride among your staff and clients.

- Announcement of your appointment as a Patron with guaranteed coverage in Thinking Business magazine and on our website news section.
- A dedicated Patron logo for you to use on marketing collateral, email signatures and new business pitches to signify your Patron status.
- You receive a framed certificate recognising your Patron status. This is presented to you by our Chief Executive.
- First option to consider any commercial opportunities that arise from our activities, including any that become available through contracts we are awarded.

Meeting & Conference Rooms

KENT INVICTA CHAMBER OF COMMERCE

A perfect space for your business needs

Are you looking for professional and fully equipped meeting and conference rooms in Kent? The Kent Invicta Chamber of Commerce offers an ideal venue for businesses of all sizes. Whether you need a space for a small team meeting, a workshop, or a large conference, our facilities cater to all your business event requirements.

Why choose us?

Prime Location: Conveniently situated in the heart of Kent (just south of the M20 Junction 10/10a and 2 miles from the Ashford International Train Station), our venue is easily accessible by public transport and offers ample parking facilities.

State-of-the-Art Facilities: Our rooms are equipped with the latest audio-visual technology, Wi-Fi, and comfortable seating arrangements to ensure a productive meeting environment.

Versatile Spaces: From small meeting rooms to a large conference room, we provide flexible spaces that can be tailored to your specific needs.

Professional Support: Our dedicated team is on hand to assist with planning, setup, and any technical requirements, ensuring your event runs smoothly.

Competitive Pricing: We offer affordable rates with various packages to suit different budgets and requirements.

Our available rooms

Paris Meeting Room

Capacity: Up to 12 people.
Features: TV Screen, Air Conditioning, Wifi, Whiteboard, Flip Chart and Pens and Comfortable Seating.

Lille Meeting Room

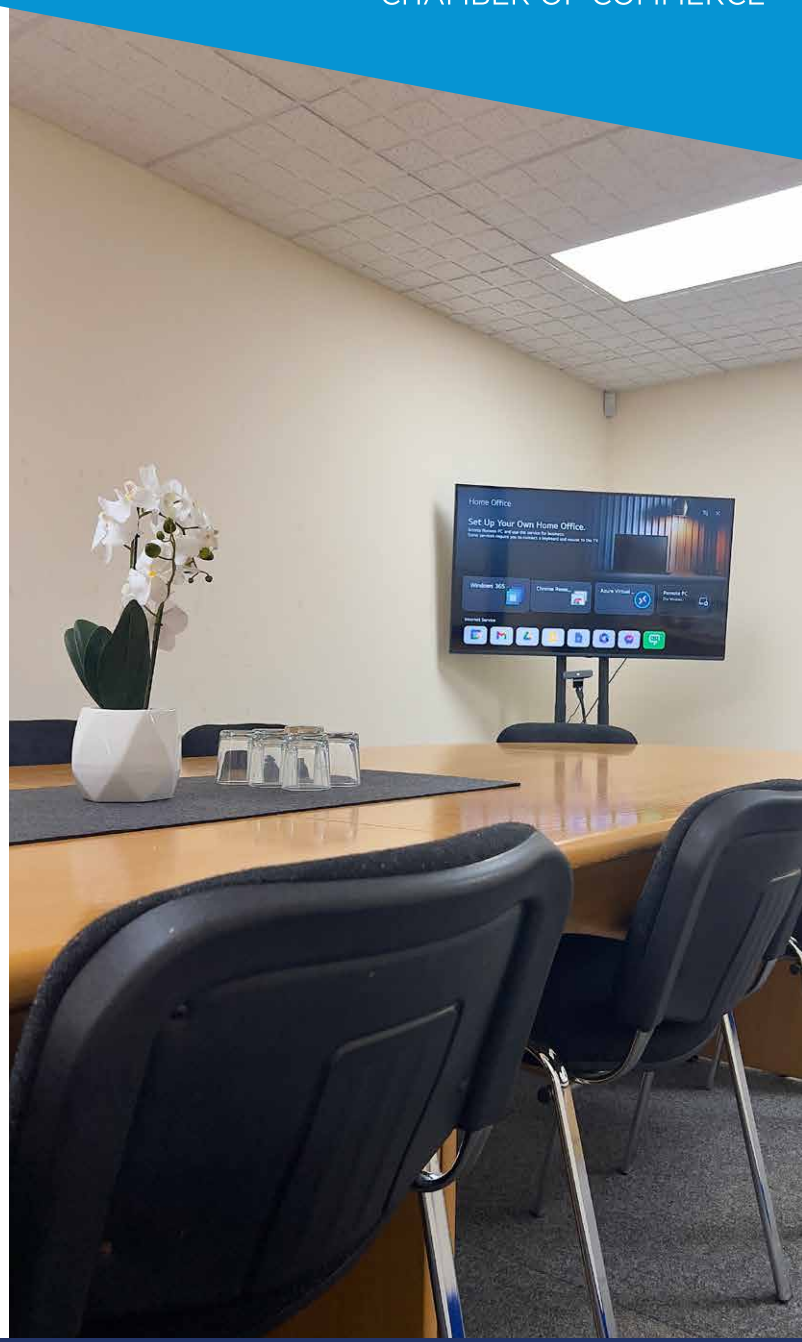
Capacity: Up to 18 people.
Features: TV Screen or Projector and Screen, Air Conditioning, WiFi, Flip Chart and Pens and Comfortable Seating.

Conference Room

Capacity: Up to 120 people (Theatre Style).
Features: Projector and Screen, Air Conditioning, WiFi, Flip Chart and Pens, Lectern, AV Sound and Lighting and Comfortable Seating.

We also offer...

- A comprehensive catering and refreshment service
- Ample FREE car parking



Meeting & Conference Rooms

KENT INVICTA CHAMBER OF COMMERCE

Booking information

Booking our meeting and conference rooms is straightforward. Contact our team to discuss your requirements, check availability and receive a quote tailored to your event. We offer flexible booking options, including half-day and full-day rates.

For further information, please call 01233 503838.

If you are a Chamber Member, you are entitled to a 20% discount.

Standard Pricing

- Smaller Rooms start from **£140.00** – full day hire
- Large Conference Hall **£390.00** – full day hire
- 20% discount for Kent Invicta Chamber Members
- Frequent users discount available
- Half day prices are available on request
- Catering and refreshment costs available upon request.

Join us today!

KENT INVICTA
CHAMBER OF COMMERCE

Whether you're looking for ultimate international growth or simply sustaining your business to give flexibility over your lifestyle, membership of Kent Invicta Chamber of Commerce will support your goals.

Scan above to enquire.