


 KENT INVICTA CHAMBER 
BUSINESS AWARDS
2026

Family Business of the Year 2026

Sponsored by:



Before you begin, please read below:

Total Word Count:

**The total word count of your entry should be no more than 3200 words.
Entry forms exceeding this word limit will not be accepted by the judges.**

This category is open to any family business, irrespective of sector and size, that is owned and operated by two or more members of a single family. They must be related either by blood, marriage, civil partnership, cohabitation or adoption.

The family business must demonstrate outstanding performance, particularly over the last 12-24 months, in a number of aspects relating to their business operation. This should include commercial success, clear plans for growth, commitment to staff, local communities, environment and customers, a track record of innovation, communication and strong family leadership. Entrants must have been trading for a minimum of two years.

A maximum of 5 supporting documents e.g. tables, graphs, photos or press cuttings may be uploaded at the end of this form as part of your entry; total file size for all documents is 5MB. Please note, we can only accept image files as part of your entry (jpg, pdf or png).

Please enter the entrant's name and company name as you would like to see it appear on a certificate/award, should you become a winner.

This form contains 8 questions. Please ensure that you answer all questions. Any entries not adhering to the rules at the end of the entry form will be eliminated at the next round.

Contact Name	Name of Entrant
Company Name	
Company Address	
Email Address	
Website Address	
Telephone Number	Twitter Account
Business Sector	Main Product/Service
Nature of Business	Number of full-time employees
Legal Status of Company	

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Year that the business started trading

Which Accredited Chamber are you a member of?

Please tick the box if you are **not a member** of the Kent Invicta Chamber of Commerce

Must be completed*	Financials 2024	Financials 2025	Projection 2026/2027
Turnover*			
Profit*			
Reserves*			

Judges will be looking for:

- Trends in your business turnover and profit levels over the last two years
- Key objectives over the next three years and how these will be achieved
- How you monitor and measure performance against objectives
- Comparison with competitors
- Innovations that have contributed to performance
- Initiatives and strategies for business growth and continued family ownership
- Delivering back to Kent in terms of environmental and community support

Please name TWO members of the family that own/operate the business

Name One

Name Two

- 1. Please provide a brief description of your business, the products or services you supply, your customers and the markets that you operate in.**

You should cover:

- The nature of your business
- Your products and services
- Your customers
- Markets that you operate in

Details (maximum 200 words)

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- 2. Summarise the trends in your sales turnover and profit development in the last 2 years, highlighting key events that influenced these trends.**

You should cover:

- Trends that are apparent from financial results rather than the importance of absolute numbers
- Describe the major events or initiatives that have driven the trends and what you have learnt from these to inform future strategies

Details (maximum 400 words)

- 3. What sets your business apart from competitors?**

Highlight your competitive advantage, particularly any related to family ownership.

You should cover:

- Reasons why you think your business stands out from the competition, eg: strong family ownership, independence, quality of products, services, customer care, price, speed of delivery
- Reasons why your business performance over the past 2 years could be compared to that of business rivals

Details (maximum 500 words)

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- 4. Please give examples of strategies undertaken by your business that have contributed positively, over the last 2 years, to the growth of you family business (outline a maximum of 4 examples).**

You should cover:

- New products, systems, markets, methods of working or management techniques that could have contributed positively

Details (maximum 500 words)

- 5. Explain your business's commitment to staff, communities, the environment, and customers. Detail strategies used and their impact over the last 2 years.**

You should cover:

- Supporting your local community through charitable activity, volunteering or community relations and/or minimising the environmental impact of your suppliers, operations, staff, buildings and resources

Details (maximum 400 words)

- 6. What key objectives have you set for your business for the next 3 years? How will these objectives be achieved and what level of investment is required?**

You should cover:

- As well as the turnover and profit levels you have set for the next 3 years, you should express your vision for the company, e.g.: staff levels, premises, geographical reach, new markets

Details (maximum 500 words)



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7. How will you monitor and measure your performance against these objectives?

You should cover:

- Financial measures, but could also include other measures such as repeat business, customer satisfaction, staff turnover etc.

Details (maximum 400 words).

8. What have you implemented to promote sustainable growth and preserve family ownership within your business? Please provide specific examples.

You should cover:

- Tangible actions that support long-term business sustainability
- Clear examples of how family ownership is preserved and embedded in the business model

Details (maximum 300 words).



KENT INVICTA
CHAMBER OF COMMERCE

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Entry Rules

1. Entries are treated in confidence.
2. All entries must be completed online via 'Judgify' - judgify.me/chamberawards2026
3. Entries should be in English and must be checked for spelling and grammar.
4. You may upload up to 5 supporting documents at the end of your entry (eg: tables, graphs or photos). The maximum permitted file size is 5MB in total. Please note, we can only accept image files as part of your entry (jpg, pdf or png). Website links used within your entry will not be activated by the judges. Supplementary information may be requested at judging level.
5. Please note the maximum word count for questions relating to your category. This word count limit does NOT include the questions. If your entry exceeds the word count specified it will be disqualified by the judges.
6. Entrants may be asked for staff or customer testimonials.
7. Entries will be judged by an independent and impartial panel of judges.
8. Finalists will be notified on Friday 15th October 2026. Award winners will be announced at the Awards Gala Dinner being held at Westenhanger Castle, Stone Street, Westenhanger, Hythe, CT21 4HX on Thursday 19th November 2026.
9. Entry to more than one category is allowed.
10. Applicants must be authorised to enter their organisation into the awards programme.
11. Incomplete entries will not be judged.
12. All entries will be acknowledged on receipt. Entry forms will become the property of Kent Invicta Chamber of Commerce and entries will not be returned.
13. The Chamber reserves the right to withdraw an award from any applicant supplying false information within their entry. Judges reserve the right to audit any information supplied.
14. The closing date for entries is at **23:59pm (GMT) on Friday 11th September 2026.**
15. These Awards are open to Members and Non-Members of the Chamber apart from Sponsors and those involved with judging.

By registering and completing an entry for the Awards you agree to these terms and conditions

Please tick the box to confirm you have read and agreed to the above rules of entry