



KENT INVICTA
CHAMBER OF COMMERCE

KENT INVICTA CHAMBER
BUSINESS AWARDS
2026

Entrepreneur of the Year 2026

Sponsored by:

Knights

Before you begin, please read below:

| |
|-------------------|
| Total Word Count: |
|-------------------|

**The total word count of your entry should be no more than 3100 words.
Entry forms exceeding this word limit will not be accepted by the judges.**

A maximum of 5 supporting documents e.g. tables, graphs, photos or press cuttings may be uploaded at the end of this form as part of your entry; total file size for all documents is 5MB. Please note, we can only accept image files as part of your entry (jpg, pdf or png).

Please enter the **Entrepreneur's** name and company name as you would like to see it appear on a certificate/award, should you become a winner.

This form contains 8 questions. Please ensure that you answer all questions. Any entries not adhering to the rules at the end of the entry form will be eliminated at the next round.

| | |
|---|----------------------|
| Contact Name | Name of Entrepreneur |
| Company Name | |
| Company Address | |
| Email Address | |
| Website Address | |
| Telephone Number | Twitter Account |
| Business Sector | Main Product/Service |
| Nature of Business | Number of Employees |
| Legal Status of Company | |
| Year that the business started trading | |
| Which Accredited Chamber are you a member of? | |

Please tick the box if you are **not a member** of the Kent Invicta Chamber of Commerce

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| Must be completed* | Financials 2024 | Financials 2025 | Projection 2026/27 |
|--------------------|-----------------|-----------------|--------------------|
| Turnover* | | | |
| Profit* | | | |
| Reserves* | | | |

1. Please provide a brief description of your business, the products or services you supply, your customers and the markets that you operate in.

You should cover:

- The nature of your business
- Your products and services
- Your customers
- Markets that you operate in

Details. (maximum 200 words)

2. What motivated you to start your own business?

You should cover:

- The reason why you wanted to start up your business – did you identify a gap or opportunity?

Details. (maximum 300 words)



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3. What challenges did you encounter when establishing your business, and how did you address them?

You should cover:

- If you secured any funding and resources
- How you navigated regulations and the setup

Details (maximum 300 words)

4. Summarise the trends in your sales turnover and profit development in the last 2 years, highlighting key events that influenced these trends.

You should cover:

- Trends that are apparent from financial results rather than the importance of absolute numbers
- Describe the major events or initiatives that have driven the trends and what you have learnt from these to inform future strategies

Details (maximum 500 words)



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5. **What makes you stand out from the crowd as an entrepreneur? Please describe the unique skills or methodologies that you have contributed and have positively impacted your business, such as idea generation, relationship building, management techniques, new product development, or service innovation.**

You should cover:

- The ways in which you feel that you have brought something different to the business, e.g. ideas, relationships, management styles
- Details of any changes you have implemented or decisions that you have made which have directly influenced the business and the results

Details (maximum 500 words)

6. **Outline your vision and objectives for the next three years? Include your monitoring and measurement methods.**

You should cover:

- What your vision is for the business and why
- What you have done to communicate your ideas within the business
- The impact that your vision has on the company's business plan
- Main objectives for the next three years and how these will be achieved

Details (maximum 500 words)



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- 7. Please provide three recent examples and supporting evidence demonstrating how your entrepreneurial approach has significantly contributed to the success of the business. Include details in areas such as financial performance, staff development, customer acquisition and retention, supplier relationships, operational efficiency, and community or environmental initiatives.**

You should cover:

- Details of how your actions and ideas have been instrumental to the success of the business with evidence
- Record any examples of recognition you have received from the business or wider community for your achievements

Details (maximum 500 words)

- 8. Have you significantly contributed to the success of any other companies besides your current one? If so, please provide examples.**

You should cover:

- The other business that you have impacted and how you were able to do so
- What challenges you faced at any other companies besides your current one
- What you did to overcome these challenges

Details (Maximum 300 Words)



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Entry Rules

1. Entries are treated in confidence.
2. All entries must be completed online via 'Judgify' - judgify.me/chamberawards2026
3. Entries should be in English and must be checked for spelling and grammar.
4. You may upload up to 5 supporting documents at the end of your entry (eg: tables, graphs or photos). The maximum permitted file size is 5MB in total. Please note, we can only accept image files as part of your entry (jpg, pdf or png). Website links used within your entry will not be activated by the judges. Supplementary information may be requested at judging level.
5. Please note the maximum word count for questions relating to your category. This word count limit does NOT include the questions. If your entry exceeds the word count specified it will be disqualified by the judges.
6. Entrants may be asked for staff or customer testimonials.
7. Entries will be judged by an independent and impartial panel of judges.
8. Finalists will be notified on Friday 15th October 2026. Award winners will be announced at the Awards Gala Dinner being held at Westenhanger Castle, Stone Street, Westenhanger, Hythe, CT21 4HX on Thursday 19th November 2026.
9. Entry to more than one category is allowed.
10. Applicants must be authorised to enter their organisation into the awards programme.
11. Incomplete entries will not be judged.
12. All entries will be acknowledged on receipt. Entry forms will become the property of Kent Invicta Chamber of Commerce and entries will not be returned.
13. The Chamber reserves the right to withdraw an award from any applicant supplying false information within their entry. Judges reserve the right to audit any information supplied.
14. The closing date for entries is at **23:59pm (GMT) on Friday 11th September 2026.**
15. These Awards are open to Members and Non-Members of the Chamber apart from Sponsors and those involved with judging.

By registering and completing an entry for the Awards you agree to these terms and conditions

Please tick the box to confirm you have read and agreed to the above rules of entry